



Physician Compensation and Production Survey: 2004 Report Based on 2003 Data

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Cardiology, ophthalmology, and urology were among the specialties with double-digit increases in compensation. Where do your physicians stand?

Know where you stand. Go where you want.

Goal-driven organizations understand the need to measure and compare key financial and operational factors. From costs and compensation to individual production and overall performance, knowing where your medical practice stands against peer organizations is the first step in taking it to the next level. Year after year, the nation's top practice managers rely on MGMA for data to make critical decisions.

The MGMA 2004 Physician Compensation and Production Survey Report reveals critical, detailed information, helping practices assess the essential links between pay and performance.

We put it together.

- Complete data on more than 40,000 physicians and nonphysician providers in more than 1,800 medical organizations with 106 specialty classifications
- Various performance ratios illustrating the relationship between compensation and production
- Comprehensive and summary data tables that cover all specialties

You put it to use.TM

- Conduct peer comparisons to evaluate the performance of individual physicians and non-physician providers
- Develop compensation and production targets for your providers for a more efficient practice environment
- Assess your compensation methods to stay in compliance



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